



CHERYL L. DAWSON, CHAIRMAN
HURRICANE

KATHRYN L. MARTIN, VICE
CHAIRMAN
MORGANTOWN

KATHY J. ZAFERATOS, SECRETARY
BECKLEY

**STATE OF WEST VIRGINIA
REAL ESTATE COMMISSION**

300 CAPITOL STREET, SUITE 400
CHARLESTON, WV 25301
(304) 558-3555
FAX (304) 558-6442
<www.wvrec.org>

DENSIL L. NIBERT
SHENANDOAH JUNCTION

JOE L. ELLISON
LEWISBURG

JERRY A. FORREN
EXECUTIVE DIRECTOR

To: Pre-license and continuing education providers & instructors
From: Nedka P. Dineva, PhD, Education Director
Date: August 28, 2017
Subject: Instructor Development Workshop

In support of the pursuit of quality and efficiency and in an effort to help education providers and instructors develop and offer quality education to West Virginia real estate licensees, the Commission will offer a day long Instructor Development Workshop entitled

The Magic of a Winning Presentation. Climbing to the Top. Presenter will be the National Speaker and Author Len Elder, DREI, JD, CDEI.

The workshop is scheduled for November 7, 2017 and will be held at the Flatwoods Conference Center, WV.

The registration fee is \$99.00 payable to the WV Real Estate Commission.

A copy of the registration form is enclosed.

Please distribute this information to all instructors who have been hired or you are planning to hire to teach your courses.

A room rate of \$89.00 per night has been negotiated for the event at Day's Hotel and Conference Center, if overnight stay is needed or preferred. The cutoff date for reservations is 10/26/17. The telephone number for reservations is 866-700-7284.

I look forward to seeing you and your instructors on November 7, at Flatwoods.

If you need additional information, please contact me at 304-558-3555 or by e-mail at Nedka.p.dineva@wv.gov.